



Designed to help wholesale insurance brokers address hard-to-place risks, Cardinal E&S Property team provides:

- Primary & excess quota share only capacity
- Timely, customized coverage solutions
- A specialized team of underwriting experts
- Exclusive, wholesale-only distribution channel

## Shared & Layered Appetite for Excess & Surplus

(E&S) Occupancy	Maximum Capacity	Maximum Layer Participation
Core Occupancies Includes business services, commercial real estate, financial institutions, healthcare, higher education, hospitality, HPR manufacturing, professional services, retail and technology	Up to \$20,000,000 Smaller primary layer participations of up	30% primary/35% excess to 50% subject to a max capacity of \$2,500,000
Habitational - Wood Frame	Up to \$5,000,000	20% primary/35% excess
Heavy Manufacturing	Up to \$10,000,000	20% primary/35% excess
Food Products and Food Processing	Up to \$5,000,000	20% primary/35% excess
Wood Products and Wood Processing	Up to \$5,000,000	10% primary/35% excess
Municipalities	Up to \$5,000,000	20% primary/35% excess
All Other "Non-Core" Occupancies	Up to \$10,000,000	20% primary/35% excess

## Policy Amounts/Eligibility

- Preferred minimum premium of \$100,000
- Flexibility in deploying capacity: Can quote on a primary and/or excess basis
- Non-admitted paper only (Columbia Casualty Company)
- CNA Quota Share Follow Form, CNA Excess Quota Share Coverage Form, Carrier Form and Manuscript Form, subject to underwriter review
- Embedded Boiler and Machinery Capacity subject to review by our dedicated Boiler & Machinery team
- Participation and capacity is monitored between CNA Hardy and Cardinal E&S

## Excluded Occupancies/Covers

- Forestry and Fishing
- Schedules with 35% or more in TIV situated in Louisiana
- Dealers Open Lot
- Recyclers and Waste Management
- Mining
- Deductible Buybacks
- Standalone Transmission and Distribution Lines
- Oil, Petrochemical, Oil Rig, and Power Generation
- Senior Living
- Tobacco / Cannabis Processing and Products
- Coal Processing and Coal Products
- Virtual Assets

## For more information

Visit CardinalCNA.com

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