





Financial Lines Wholesale Insurance Solutions



For wholesale insurance brokers, complex and hard-to-place risks are just part of the job. At Cardinal E&S, we don't just understand that, we thrive on it. Our dedicated Financial Lines Wholesale team is built to move fast, think boldly, and deliver tailored solutions with confidence and clarity. Because when time matters most, we lead the way.

Benefits for Wholesale Brokers

- Quick quotes and timely communication. Replying quickly to wholesale brokers is our top priority; our streamlined process, underwriting efficiency and decentralized decision-making authority enable us to deliver timely, thoughtful responses.
- Tailored insurance solutions for hard-to-place risks. Cardinal E&S' underwriting expertise and meaningful capacity enables us to develop insurance solutions that meet your clients' unique needs.
- Industry-leading Risk Control and Claims capabilities. Our industry-leading Risk Control team helps identify and manage risk exposures, and our experienced Claims professionals maximize claim management efficiency.
- As a CNA brand, Cardinal E&S draws on more than 125 years of financial strength and industry leadership. CNA is one of the largest U.S. commercial property and casualty insurers, a trusted name with a proven track record.

Key Contacts

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CNA's Financial Strength



*2024 full-year results, as of 3/31/2025 | **As of 3/31/25



Wholesale Private/Not-for-Profit Management Liability

Cardinal E&S simplifies the insurance process and minimizes coverage gaps. With compartmentalized coverage options that work together and don't overlap, our modular management liability product provides flexibility to get the right coverage mix for your clients' exposures.

Our Appetite

Private

- Agriculture, Forestry and Fisheries
- Architects & Engineers
- Communications
- Construction
- Healthcare
- Hospitality
- Insurance Agents & Brokers
- Legal
- Manufacturing
- Mineral Industries
- Miscellaneous Services
- Professional Services
- Real Estate
- Retail Trade
- Technology
- Transportation
- Utilities
- Wholesale Trade

Not-for-profit

- Chambers of Commerce
- Charitable Organizations
- Civic Leagues
- Foundations
- Golf and Country Clubs
- Healthcare
- Historical Societies
- Literary Organizations
- Membership Groups
- Museums
- Performing Arts
- Professional Organizations
- Recreational Clubs
- Social Clubs
- Social Welfare Organizations
- Trade Associations

Our Coverages

- Directors & Officers (D&O)
- Employment Practices Liability (EPL)
- Fidelity and Commercial Crime
- Fiduciary Liability
- Kidnap, Ransom and Extortion

Beyond HR®

EPL policyholders have access to our Beyond HR® platform, which provides:

- Online, trackable training in areas such as preventing discrimination
- A searchable database of articles/ checklists on workplace topics
- Webinars on current employment issues
- And much more

Key Contacts

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Wholesale Public Company Management Liability

Cardinal E&S Management Liability insurance is designed to protect companies and the people who lead them, addressing claims arising from their decisions and actions. Our modular form provides a flexible policy and streamlined, easy-to-understand language, so you can work with Cardinal E&S to design a policy that meets your clients' specific needs.



Our Appetite

We have a broad appetite for nearly all publicly traded companies and segments, including but not limited to:

- Hospitality
- Life Sciences
- Manufacturing
- Oil and Gas
- Retail
- Technology
- Transportation
- Utilities

Our Coverages

- Directors & Officers (D&O)
- Employment Practices Liability (EPL)
- · Fidelity and Commercial Crime
- Fiduciary Liability
- Kidnap, Ransom and Extortion

Key Contacts

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Wholesale Financial Institutions

Cardinal E&S brings deep financial industry experience with the knowledge to evaluate complex and emerging risks including regulatory requirements, lender liability and asset management. Our commercial products help cover unique exposures like foreclosures, leasing and repossessed vehicles.



Our Appetite

- Asset Managers, including Hedge Funds and Mutual Funds
- Depository Institutions, including Community Banks
- Insurance Companies
- Private Equity Firms
- Registered Investment Advisors and Family Offices
- REITs and Real Estate Investment Firms
- Venture Capital Firms

Our Coverages

- Directors & Officers (D&O)
- Employment Practices Liability (EPL)
- Errors & Omissions (inclusive of BPL and ICPL)
- Fiduciary Liability
- Financial Institution Bonds, including ERISA and Mutual Fund bonds

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Wholesale Cyber, E&O and Media

As cyberattacks continue to escalate, every business is at risk. Cardinal E&S provides a market-leading suite of cyber, media, technology and professional liability insurance products to help your clients address new and increasingly complex exposures.



Our Appetite

- Construction
- Entertainment
- Financial Institutions
- Hospitality
- Life Sciences
- Manufacturing
- Nonprofits
- Professional Services
- Real Estate
- Retail
- Technology

Our Coverages

- Telecommunications
- Cyber
 - Business Interruption
 - Network Failure
 - · Cyber Crime
 - Reputational Harm
 - Voluntary Shutdown
 - Payment Card Industry (PCI)
- Media
- Miscellaneous Professional Liability
- Tech F&O

CNA CyberPrep

Our proactive program of cyber risk services designed to help your clients:

- 1. Identify their cybersecurity posture
- 2. Mitigate potential cybersecurity risks
- 3. Respond to a cyber incident

Key Contacts

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For more information

Visit CardinalCNA.com

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